



CBUSA MEETING MINUTES

DATE: November 5, 2019

TIME: 7:00 PM CST

LOCATION: Teleconference

- I. Call to Order
The meeting was called to order by Pat Connors
- II. Roll Call – Present: Pat Connors, Mike Taft, Mike Birky, Charles Cryderman, Dennis Johnson, Shelby Zarobinski, Wayne Mast, Steven Davison absent, Don Hastings, Parliamentarian; Martin English
- III. Approval of Minutes from 10/19/2019 meeting, Martin English has one correction. Motion to approve corrected minutes by Taft second by Hastings. All approved, motion carried.
- IV. Open Issues – Discussion/ Action
 - a) New Prefix Applications – Shelby Zarobinski
No additional applications
 - b) National Sale Update – National Sale Co Chairs, Wayne Mast, Charles Cryderman and Mike Taft – Discuss National Sale Auction Service
Taft emailed proposal from auctioneer – Vernon Yoder that handles Gordyville. He will handle everything except information packets. His 2% commission fee includes all labor for auctioneer, ring man and clerks. to handle all transactions. Auction Company will obtain registration with the USDA, which will cost the CBUSA \$1000.00 That will relieve the CBUSA from having to purchase a \$150,000.00 bond for the sale. They will also handle money. Taft has contacted several other Auction companies including Matt Moss. He has not found another that would be interested. Pat requests if anyone has any other bids. Mike Birky shared the price comparison from RES (Andy White) and the current auction company bid. RES is not interested in bidding for the 2020 sale. RES did not charge the Indiana sales tax so the CBUSA has had to pay the \$3200.00 to the State of Indiana. RES also did not charge for the \$50.00 transfer fees. All in all, the CBUSA lost approximately \$10,000 with those two expenses. Any new contract will have to include collection of sales tax and \$50.00 transfer fee from sellers. Discussion as to whether it is financially feasible to hold a sale. Discussion regarding the increase from 6 to 7 % commission to stay profitable.
Motion to move forward with a contract with Vernon Yoder made by Cryderman and second by Zarobinski. Taft proposes an earlier completion of the sale catalog.



Discussion regarding the new Digital Horse Program software that will complete the sale book.

- Birky - Yes
- Taft - Yes
- Mast - Yes
- Zarobinski - Yes
- Davison - Absent
- Cryderman - Yes
- Hastings - Yes
- Johnson – Yes
- Connors - Yes

All approved, motion carried.

- c) National Show Update – National Show Committee Chairs, Mike Taft, Don Hastings and Wayne Mast

Committee has contacted Iowa State Fair. They are happy to have us back. The committee will contact Iowa with program requests. The Committee would like to see better trophies and awards for our National Show. Taft states that he has been contacted by members that would like to see more riding classes. Shelby suggests a survey to the memberships for input on preferred trophies for the next show. The current sponsorship is \$75.00 per class. The Committee will look into obtaining a better quality trophy. The budget for last year was \$6000.00. The budget would need to be increased for 2020. Committee will develop a proposal.

- d) Digital Horse / Percheron Association Update

- e) Pecatonica/ Springfield office disposition – Andy Behn was given permission to dispose of the furniture. Jerry Wilcenski is getting appraisal on the paintings. Jerry Wilcenski and Jim Emmons will visit the Springfield office to sort items on the weekend of November 16th and 17th.



f) Financial /Banking Update – Financial Chair Mike Birky
USDA requirements, Jack Parnell contacted the agency regarding the audit. They advised that if the CBUSA sent a letter requesting to dissolve the CBUSA’s membership that they would consider the matter resolved. Mike will send a letter to the USDA requesting the CBUSA dissolve their membership.

- i. 37K MEC Fraud National Sale Proceeds – Discussion of Andy White (RES) Auction Service
- ii. Budget
- iii. MEC Update – Pat has had discussions with the MEC to resolve the bill. The discussion with the MEC covered the possibility of splitting the \$37k invoice. The CBUSA has a \$5000.00 check from errors and insurance which is the maximum reimbursement. A motion was made by Mike Taft and second by Don Hastings to make the MEC an offer to split the bill. Roll Call

- Birky - Yes
- Taft - Yes
- Mast - Yes
- Zarobinski - Yes
- Davison - Absent
- Cryderman - Yes
- Hastings - Yes
- Johnson – Yes
- Connors - Yes

All in favor. Motion carries.

k) Clyde News Bid Status – Promotions/Marketing Chair- Charles Cryderman

The Clydesdale News committee is in the process of developing specs obtained from previous Clydesdale News publications. There are three parties interested in bidding the publication. Updates to follow.

l) Approval of new membership application – in progress



- m) Certification of Voting/ Membership contact lists Update – Don Hastings
Nominating Committee – in progress.
- n) Policy and Procedures – Martin English (10/21/2019 email). This item has been
tabled

By Law Committee Report – Mike Birky -The By Law Committee met at Lansing.
He states that Martin English assisted with their work and drafted proposed changes.
Members are requested to review the handouts prior to the December meeting.

VI. ACTION ITEMS

- USLGE Program – A new Committee chaired by Pat Connors with Tracy Taft ,
Mark Martin and Kayle Grote as members is established per BOD approval at the
10/19/2019 meeting. The committee will work to organize the CBUSA
involvement in this marketing program. In progress.
- Disclaimer will be drafted to prohibit the sale /resale of horses for the purpose of
slaughter – Victoria McCullough- In progress
- Original Stone paintings will be appraised and insured – Historical Committee – In
progress

VII. New Business

Shelby inquires that meeting recordings have not been posted after it was decided to post
on the web at the October 19th meeting. The CBUSA website will only allow for a 1 GB
recording. Any recording that is longer than that cannot be downloaded. Also, according
to Martin English, recordings and minutes cannot be posted until approved.

VIII. Adjournment motion by Mike Taft and seconded by Shelby Zarobinski

Minutes submitted by: Tanya Connors on 11/26/19